

Outdoor Living Supply Acquires Edgefield Plant & Stone Center

Offering a Better Way to Grow.

Rochester, MN – January 19, 2021 – Outdoor Living Supply (“OLS”), a distribution platform for outdoor living products with a focus on hardscapes, announced today it has acquired Edgefield Plant & Stone Center (“Edgefield”), a family-owned supplier of natural stone, live goods, pavers and other outdoor living products and accessories.



Based in Greensboro, North Carolina, Cindy Jones took over ownership of Edgefield in 2004. Through her retail store, boutique nursery and landscape services, she has proudly serviced the Triad region of North Carolina along with portions of Virginia, including Smith Mountain Lake.

“I am excited to welcome Edgefield Plant and Stone to the OLS family. We have tremendous momentum in North Carolina and our partnership with Edgefield delivers a fourth location, expanding both our footprint and capacity in this key market,” commented Brian Price, CEO of OLS. “Cindy has built a strong business with deep roots in this industry, and she has a talented and committed team. The combination of OLS’ and Edgefield’s strengths and resources provides an attractive platform for growth and best-in-class customer service.”

“We are thrilled to join the Outdoor Living Supply family and believe that OLS’ resources and capital will create amazing opportunities for both our customers and employees,” added Cindy Jones, owner of Edgefield Plant & Stone Center. “We are confident OLS will be an excellent steward of our legacy as they share our commitment to providing exceptional customer service and our belief you should love what you do. We look forward to partnering with OLS, and our sister branches across the Carolinas, as we enter this next chapter of growth.”

About Outdoor Living Supply

Outdoor Living Supply is a distribution platform for outdoor living products with a specific, differentiated focus on hardscapes. OLS seeks to partner with family- and founder-led companies with shared values and local heritage. By leveraging deep industry relationships, OLS supports its companies’ growth both organically and through strategic acquisitions while providing the products, resources, technology, and training to enhance the customer experience and create new opportunities for its employees. Outdoor Living Supply launched in partnership with Trilantic North America in late 2020, which invested in the platform to support its growth across key verticals including: hardscapes; outdoor living; landscape accessories; outdoor lighting; and bulk materials.

For more information, visit www.outdoorlivingsupply.net.

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About Trilantic North America

Trilantic Capital Management L.P. ("Trilantic North America") is a leading, growth-focused middle market private equity firm focused on control and significant minority investments in North America. Trilantic North America's primary investment focus is in the business services and consumer sectors. Trilantic North America has managed six private equity fund families with aggregate capital commitments of \$9.7 billion. Trilantic North America has been recognized by Inc. Magazine's 2021 list of Top Founder-Friendly Investors and has been named one of Growthcap's 2021 Top 25 Private Equity Firms for Growth Companies.

For more information, visit www.trilanticnorthamerica.com.

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