

Outdoor Living Supply Acquires Bulks Landscape Supply, Edgefield Plant & Stone Center and Parker Hardscapes

Offering a Better Way to Grow.

Rochester, MN – January 19, 2022 – Outdoor Living Supply (“OLS”), a distribution platform for outdoor living products with a focus on hardscapes, announced today the acquisitions of Bulks Landscape Supply, Edgefield Plant & Stone Center and Parker Hardscapes. These significant acquisitions will extend OLS’ reach into both existing, and new, key growth markets.



The companies will continue to operate as independent distributors focused on natural stone, manufactured stone, pavers, bulk materials, and other related outdoor living products and accessories. The partnership with OLS will enable them to strengthen their sales and distribution capabilities and provide access to opportunities in new and existing geographies.

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“I am thrilled to welcome the Bulks Landscape Supply, Edgefield Plant & Stone Center and Parker Hardscapes teams to the OLS family,” said Brian Price, CEO of OLS. “We ended 2021 with tremendous momentum and are well-positioned for accelerated growth in 2022. The Bulks and Edgefield acquisitions strengthen our current footprint and capacity in the Atlanta and North Carolina markets while Parker Hardscapes provides us with an exciting entry into Nevada. We are looking forward to working with these new team members to kick-off this next phase of growth.”

About Bulks Landscape Supply

Based in Marietta, Georgia, Bulks Landscape Supply was started in 2006 by Kyle Cooper and Jesse Woodruff after the landscape supply company they had been working for closed. Kyle and Jesse initially called the company Property Masters Landscape Supply and used it to help supply their other business, which focused on maintenance and installation. In 2012, they changed the name of the growing distribution arm of their organization to Bulks Landscape Supply.

About Edgefield Plant & Stone Center

Based in Greensboro, North Carolina, Cindy Jones took over ownership of Edgefield in 2004. Through her retail store, boutique nursery and landscape services, she has proudly serviced the Triad region of North Carolina along with portions of Virginia, including Smith Mountain Lake.

About Parker Hardscapes

Based in Reno, Nevada, Eric Thompson opened Parker Hardscapes in 2010 to service the Northern Nevada market. An industry veteran, having spent the previous nine years as vice president of Tetras Building Materials, Thompson oversees Parker’s operations, sales and purchasing. Thompson understands the ‘ins and outs’ of running a hardscapes and landscaping company and will continue in his leadership role, ensuring continuity and consistency for customer and supplier partners.

About Outdoor Living Supply

Outdoor Living Supply is a distribution platform for outdoor living products with a specific, differentiated focus on hardscapes. OLS seeks to partner with family-and founder-led companies with shared values and local heritage. By leveraging deep industry relationships, OLS supports its companies' growth both organically and through strategic acquisitions while providing the products, resources, technology, and training to enhance the customer experience and create new opportunities for its employees. Outdoor Living Supply launched in partnership with Trilantic North America in late 2020, which invested in the platform to support its growth across key verticals including: hardscapes; outdoor living; landscape accessories; outdoor lighting; and bulk materials.



For more information, visit www.outdoorlivingsupply.net.

About Trilantic North America

Trilantic Capital Management L.P. ("Trilantic North America") is a leading, growth-focused middle market private equity firm focused on control and significant minority investments in North America. Trilantic North America's primary investment focus is in the business services and consumer sectors. Trilantic North America has managed six private equity fund families with aggregate capital commitments of \$9.7 billion. Trilantic North America has been recognized by Inc. Magazine's 2021 list of Top Founder-Friendly Investors and has been named one of Growthcap's 2021 Top 25 Private Equity Firms for Growth Companies.

For more information, visit www.trilanticnorthamerica.com.

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