

Outdoor Living Supply Acquires Bulks Landscape Supply

Offering a Better Way to Grow.

Rochester, MN – January 19, 2022 – Outdoor Living Supply (“OLS”), a distribution platform for outdoor living products with a focus on hardscapes, announced today it has acquired Bulks Landscape Supply (“Bulks”), an independent distributor of natural stone, manufactured stone, pavers, bulk materials, and other related outdoor living products and accessories.



Based in Marietta, Georgia, Bulks Landscape Supply was started in 2006 by Kyle Cooper and Jesse Woodruff after the landscape supply company they had been working for closed. Kyle and Jesse initially called the company Property Masters Landscape Supply and used it to help supply their other business, which focused on maintenance and installation. In 2012, they changed the name of the growing distribution arm of their organization to Bulks Landscape Supply.

“We are pleased to welcome the Bulks Landscape Supply team to the OLS family, which represents our fourth branch in the Atlanta area,” said Brian Price, CEO of OLS. “Bulks has built a base of loyal customers due to the high-quality product and exceptional customer service they provide, and we are honored they chose to partner with OLS. The synergy between Bulks, and our existing Stone Center locations, provides an exciting fast-track to growth in this key market.”

Kyle Cooper and Jesse Woodruff, owners of Bulks Landscape Supply, added, “We are pleased to be joining the OLS family of companies. The OLS commitment to best-in-class customer service, coupled with the industry-leading opportunities they can offer our employees, made it an easy decision to join their growing family of independent distributors. We have also had a longstanding supplier relationship with the Stone Centers in the Georgia market, allowing us to clearly see the significant customer benefits that will come from this collaboration.”

About Outdoor Living Supply

Outdoor Living Supply is a distribution platform for outdoor living products with a specific, differentiated focus on hardscapes. OLS seeks to partner with family- and founder-led companies with shared values and local heritage. By leveraging deep industry relationships, OLS supports its companies’ growth both organically and through strategic acquisitions while providing the products, resources, technology, and training to enhance the customer experience and create new opportunities for its employees. Outdoor Living Supply launched in partnership with Trilantic North America in late 2020, which invested in the platform to support its growth across key verticals including: hardscapes; outdoor living; landscape accessories; outdoor lighting; and bulk materials.

For more information, visit www.outdoorlivingsupply.net.

325 Alliance Place NE
Rochester, MN 55906

www.outdoorlivingsupply.net



About Trilantic North America

Trilantic Capital Management L.P. ("Trilantic North America") is a leading, growth-focused middle market private equity firm focused on control and significant minority investments in North America. Trilantic North America's primary investment focus is in the business services and consumer sectors. Trilantic North America has managed six private equity fund families with aggregate capital commitments of \$9.7 billion. Trilantic North America has been recognized by Inc. Magazine's 2021 list of Top Founder-Friendly Investors and has been named one of Growthcap's 2021 Top 25 Private Equity Firms for Growth Companies.

For more information, visit www.trilanticnorthamerica.com.

Media Contact

Kathy Granger
Marketing Director
Outdoor Living Supply LLC
kgranger@outdoorlivingsupply.net
651.318.5051

Partnership Opportunities Contact

Pedro Losa
VP, Head of Corporate Development & Strategy
Outdoor Living Supply LLC
plosa@outdoorlivingsupply.net
910.547.1231