

Outdoor Living Supply Acquires Parker Hardscapes

Offering a Better Way to Grow.

Rochester, MN – January 19, 2022 – Outdoor Living Supply (“OLS”), a distribution platform for outdoor living products with a focus on hardscapes, announced today it has acquired Parker Hardscapes, a family-owned supplier of hardscaping, masonry, and landscaping materials, along with other outdoor living products and accessories.



Based in Reno, Nevada, Eric Thompson opened Parker Hardscapes in 2010 to service the Northern Nevada market. An industry veteran, having spent the previous nine years as vice president of Tetrus Building Materials, Thompson oversees Parker’s operations, sales and purchasing. Thompson understands the ‘ins and outs’ of running a hardscapes and landscaping company and will continue in his leadership role, ensuring continuity and consistency for customer and supplier partners.

Brian Price, CEO of OLS, commented, “Parker Hardscapes is a truly special business that has mastered the art of hardscapes. We have admired them for some time. Eric has built an experienced and passionate team that aligns perfectly with our growth platform. We are thrilled to be entering the Nevada market through this dynamic new partnership.”

Eric Thompson, owner of Parker Hardscapes, added, “I started this business back in 2010 and am very proud of what our team has accomplished. We had a bright future ahead and I was not looking to sell. When OLS approached me, I felt a deep alignment with their vision, values and passion for the hardscapes industry and immediately saw our powerful potential as growth partners. I am excited to be part of the OLS family of companies and ready to jump start our next phase of growth.”

About Outdoor Living Supply

Outdoor Living Supply is a distribution platform for outdoor living products with a specific, differentiated focus on hardscapes. OLS seeks to partner with family- and founder-led companies with shared values and local heritage. By leveraging deep industry relationships, OLS supports its companies’ growth both organically and through strategic acquisitions while providing the products, resources, technology, and training to enhance the customer experience and create new opportunities for its employees. Outdoor Living Supply launched in partnership with Trilantic North America in late 2020, which invested in the platform to support its growth across key verticals including: hardscapes; outdoor living; landscape accessories; outdoor lighting; and bulk materials.

For more information, visit www.outdoorlivingsupply.net.

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About Trilantic North America

Trilantic Capital Management L.P. ("Trilantic North America") is a leading, growth-focused middle market private equity firm focused on control and significant minority investments in North America. Trilantic North America's primary investment focus is in the business services and consumer sectors. Trilantic North America has managed six private equity fund families with aggregate capital commitments of \$9.7 billion. Trilantic North America has been recognized by Inc. Magazine's 2021 list of Top Founder-Friendly Investors and has been named one of Growthcap's 2021 Top 25 Private Equity Firms for Growth Companies.

For more information, visit www.trilanticnorthamerica.com.

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